

































# Internet Services Transactions

<p>Undisclosed</p>  <p>Acquired by</p>  <p>Advisor</p> 	<p>Undisclosed</p>  <p>Acquired by</p> <p>Channel Intelligence</p> <p>Advisor</p> 	<p>Undisclosed</p>  <p>Acquired by</p> <p>Oversee.net</p> <p>Advisor</p> 	<p>Undisclosed</p>  <p>Acquired by</p> <p>JWT North America</p> <p>Advisor</p> 	<p>Undisclosed</p>  <p>Acquired</p> <p>FetchBack Inc.</p> <p>Advisor</p> 	<p>Undisclosed</p>  <p>Acquired</p> <p>M3 Mobile Marketing</p> <p>Advisor</p> 	<p>Undisclosed</p>  <p>Acquired</p> <p>Pepperjam</p> <p>Advisor</p> 
<p>Undisclosed</p>  <p>Acquired</p> <p>Silverlign Group Inc.</p> <p>Advisor</p> 	<p>\$20,000,000</p>  <p>Investment by</p> <p>TZP Group Inc.</p> <p>Placement Agent</p> 	<p>Undisclosed</p>  <p>Acquired</p> <p>e-Dialog</p> <p>Advisor</p> 	<p>Undisclosed</p> <p>Email Business of</p>  <p>Sold To</p> <p>One to One Interactive Inc</p> <p>Advisor</p> 	<p>Undisclosed</p> <p>Ad Serving Business of</p>  <p>Sold To</p> <p>Aegis plc</p> <p>Advisor</p> 	<p>\$113,189,337</p>  <p>Secondary Offering</p> <p>Advisor</p> 	<p>\$138,000,000</p> <p>DIGITAS</p> <p>Acquired</p> <p>Modem Media, Inc.</p> <p>Advisor</p> 
<p>\$538,000,000</p>  <p>Acquired</p> <p>Performics, Inc.</p> <p>Advisor</p> 	<p>\$900,000,000</p> <p>Move.com, Inc. a Division of Cendant Corp</p>  <p>Acquired</p> <p>Homestore.com, Inc.</p> <p>Advisor</p> <p>February 2001</p>	<p>\$20,000,000</p>  <p>Strategic Investment by</p> <p>Young &amp; Rubicam</p> <p>Advisor</p> <p>March 2000</p>	<p>\$187,000,000</p>  <p>Sold to</p> <p>IXL Enterprises</p> <p>Advisor</p> <p>January 2000</p>	<p>\$31,000,000</p>  <p>Preferred Stock</p> <p>Sole Agent</p> <p>September 1999</p>	<p>\$50,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager</p> <p>September 1999</p>	<p>\$64,700,000</p>  <p>Initial Public Offering</p> <p>Co-Manager</p> <p>July 1999</p>
<p>\$101,000,000</p>  <p>Sold</p> <p>CMG Direct Corp. to Marketing Services Group</p> <p>Advisor</p> <p>June 1999</p>	<p>\$50,000,000</p>  <p>Sold to</p> <p>Ticketmaster Online City-Search, Inc.</p> <p>Advisor</p> <p>June 1999</p>	<p>Undisclosed</p>  <p>Sold a Minority Interest to</p> <p>NACRE Corporation</p> <p>Advisor</p> <p>November 1998</p>	<p>\$51,000,000</p> <p>Executed</p> <p>Two Block Trades of Stocks</p> <p>Advisor</p> <p>February 1997</p>	<p>\$117,000,000</p> <p>Initial Public Offering</p> <p>Advisor</p> <p>February 1996</p>	<p>\$169,000,000</p> <p>Acquired</p> <p>Servantis</p> <p>Advisor</p> <p>February 1996</p>	

# Marketing Services Transactions

<p>Undisclosed</p>  <p>Acquired by <b>GfK</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Acquired by <b>Minicom Digital Signage</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Acquired by <b>TeleTech Holdings</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Acquired by <b>WPP Group plc</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Sold To <b>Parthenon Capital</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Sold to <b>Schulman, Ronco, &amp; Bucuvalas, Inc.</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Sold to <b>ISIS Equity Partners, Inc.</b></p> <p>Advisor Gridley &amp; Company, LLC</p>
<p>Undisclosed</p>  <p>Sold to <b>Valassis Communications, Inc.</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>\$58,000,000</p>  <p>Follow-n Offering</p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p> <p>Advisory Communications Systems, Inc. (ACS) d/b/a <b>LAMPONE</b></p> <p>Sold to <b>ARAG Group</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p> <p>Marketing One to One, Inc. d/b/a <b>Peppers &amp; Rogers Group</b></p> <p>Sold to <b>Carlson Marketing Group</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p> <p><b>FREQUENCY Z MARKETING CO.</b></p> <p>Sold to <b>Alliance Data Systems, Inc.</b></p> <p>Advisor Gridley &amp; Company, LLC</p>	<p>Undisclosed</p>  <p>Sold to <b>Dun &amp; Bradstreet Corp.</b></p> <p>Advisor April 2001</p>	<p>Undisclosed</p> <p>Custom Research Division of <b>Yankelovich</b></p> <p>Sold to <b>Harris Interactive, Inc.</b></p> <p>Advisor February 2001</p>
<p>\$106,000,000</p>  <p>Acquired <b>Contact Center Holdings, SA</b></p> <p>Issued Fairness Opinion September 2000</p>	<p>\$73,500,000</p>  <p>Common Stock Offering</p> <p>Co-Manager April 2000</p>	<p>\$187,000,000</p>  <p>Sold to <b>IXL Enterprises</b></p> <p>Advisor January 2000</p>	<p>\$265,000,000</p>  <p>Common Stock Offering</p> <p>Co-Manager November 1999</p>	<p>\$112,400,000</p>  <p>Sold to <b>Omnicom Group</b></p> <p>Advisor November 1999</p>	<p>\$885,000,000</p> <p><b>The Signature Group</b></p> <p>Acquired by <b>GE Capital Corp.</b></p> <p>Advisor August 1999</p>	<p>\$59,800,000</p> <p><b>The Source Information Management Company</b></p> <p>Common Stock Offering</p> <p>Co-Manager July 1999</p>
<p>\$175,000,000</p>  <p>Sold to <b>Young &amp; Rubicam, Inc.</b></p> <p>Advisor May 1999</p>	<p>Undisclosed</p> <p>Essex Corporation, Subsidiary of <b>CENDANT</b></p> <p>Sold to <b>John Hancock Corporation</b></p> <p>Advisor January 1999</p>	<p>Undisclosed</p> <p>Customer Relationship Management Business of <b>Science Applications International, Corp.</b></p> <p>Sold to <b>Science Applications International, Corp.</b></p> <p>Advisor January 1999</p>	<p>\$42,000,000</p>  <p>Common Stock Offering</p> <p>Co-Manager October 1998</p>	<p>Undisclosed</p>  <p>Sold to <b>Time Warner, Inc.</b></p> <p>Advisor June 1998</p>	<p>\$477,300,000</p>  <p>Common Stock Offering</p> <p>Co-Manager May 1998</p>	<p>Introduction of TeleTech to Citicorp</p>  <p>Strategic Business Relationship</p> <p>Advisor April 1998</p>
<p>\$32,700,000</p> <p><b>Paragon Technologies</b></p> <p>Sold to <b>APAC Teleservices</b></p> <p>Advisor October 1997</p>	<p>\$450,000,000</p> <p><b>CUC International, Inc.</b></p> <p>Convertible Debt Offering</p> <p>Advisor September 1997</p>	<p>\$165,500,000</p>  <p>Common Stock Offering</p> <p>Co-Manager January 1997</p>	<p>\$58,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager February 1996</p>	<p>\$75,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager November 1995</p>	<p>\$125,000,000</p>  <p>Dutch Auction Stock Repurchase Program</p> <p>Dealer Manager September 1992</p>	


























# Data Services Transactions

<p>\$15,000,000</p>  <p>Acquired by <b>The Dolan Company</b> Advisor Gridley &amp; Company...</p>	<p>Undisclosed</p>  <p>Sold To <b>Parthenon Capital</b> Advisor Gridley &amp; Company...</p>	<p>Undisclosed</p>  <p>Acquired by <b>MDC Partners</b> Advisor Gridley &amp; Company...</p>	<p>\$113,189,337</p>  <p>Secondary Offering Advisor Gridley &amp; Company...</p>	<p>Undisclosed</p>  <p>Sold to <b>Dun &amp; Bradstreet Corp.</b> Advisor April 2001</p>	<p>\$20,000,000</p>  <p>Strategic Investment by <b>Young &amp; Rubicam</b> Advisor March 2000</p>	<p>\$112,400,000</p>  <p>Sold to <b>Omnicom Group</b> Advisor November 1999</p>
<p>\$101,000,000</p>  <p>Sold <b>CMG Direct Corp. to Marketing Services Group</b> Advisor June 1999</p>	<p>\$175,000,000</p>  <p>Sold to <b>Young &amp; Rubicam, Inc.</b> Advisor May 1999</p>	<p>Undisclosed</p>  <p>Marketvision, a division of <b>Bridge Information Systems</b> Advisor May 1995</p>	<p>\$125,000,000</p>  <p>Dutch Auction <b>Stock Repurchase Program</b> Dealer Manager September 1992</p>			

# Financial Technology Transactions

<p>\$367,000,000</p>  <p>Acquired by Roper Industries, Inc</p> <p>Advisor Gridley &amp; Company...</p>	<p>Undisclosed</p>  <p>Acquired by Quest Software</p> <p>Advisor Gridley &amp; Company...</p>	<p>\$113,189,337</p>  <p>Secondary Offering</p> <p>Advisor Gridley &amp; Company...</p>	<p>\$61,600,000</p>  <p>Secondary Stock Offering</p> <p>Advisor Gridley &amp; Company...</p>	<p>\$17,450,000</p> <p>PrePay Intelligent Network Solutions Business of</p>  <p>Sold to Verisign, Inc.</p> <p>Fairness Opinion Gridley &amp; Company...</p>	<p>Undisclosed</p> <p>Essex Corporation, Subsidiary of</p>  <p>Sold to John Hancock Corporation</p> <p>Advisor January 1999</p>	<p>Undisclosed</p>  <p>Sold a Minority Interest to NACRE Corporation</p> <p>Advisor November 1998</p>
<p>\$51,000,000</p>  <p>Executed Two Block Trades of Stocks</p> <p>Advisor February 1997</p>	<p>\$117,000,000</p>  <p>Initial Public Offering</p> <p>Advisor February 1996</p>	<p>\$169,000,000</p>  <p>Acquired Servantis</p> <p>Advisor February 1996</p>	<p>Undisclosed</p>  <p>MTN and Commercial Paper Program</p> <p>Manager June 1995</p>	<p>Undisclosed</p>  <p>Introduction to Wal-Mart customer relationship</p> <p>Advisor May 1995</p>	<p>Undisclosed</p> <p>Marketvision, a division of</p>  <p>Sold to Bridge Information Systems</p> <p>Advisor May 1995</p>	<p>\$1,100,000,000</p>  <p>Common Stock Offering</p> <p>Lead Manager December 1993</p>
<p>\$200,000,000</p>  <p>Debt Offering</p> <p>Lead Manager June 1995</p>	<p>\$870,000,000</p>  <p>DECS Offering</p> <p>Co-Manager May 1993</p>	<p>\$50,000,000</p>  <p>Secondary Stock Offering</p> <p>Lead Manager April 1993</p>	<p>\$60,000,000</p>  <p>Acquired Winsbury Corporation</p> <p>Advisor March 1993</p>	<p>\$150,000,000</p>  <p>Secondary Stock Offering</p> <p>Co-Manager February 1993</p>	<p>\$75,000,000</p>  <p>Convertible Debt Offering</p> <p>Lead Manager January 1993</p>	<p>\$29,000,000</p>  <p>Secondary Stock Offering</p> <p>Lead Manager December 1992</p>
<p>\$125,000,000</p>  <p>Dutch Auction Stock Repurchase Program</p> <p>Dealer Manager September 1992</p>	<p>\$60,000,000</p>  <p>Initial Public Offering</p> <p>Lead Manager June 1992</p>	<p>\$165,000,000</p>  <p>Initial Public Offering</p> <p>Lead Manager April 1992</p>	<p>\$1,000,000,000</p>  <p>Initial Public Offering</p> <p>Lead Manager November 1991</p>	<p>\$117,000,000</p>  <p>Acquired a Minority Investment in Policy Management Systems</p> <p>Advisor November 1989</p>		

# SaaS & Outsourcing Services Transactions

<p>Undisclosed</p>  <p>Acquired by</p>  <p>Advisor</p> 	<p>\$60,000,000</p>  <p>Initial Public Offering</p> <p>Advisor</p> 	<p>\$106,000,000</p>  <p>Acquired Contact Center Holdings, SA</p> <p>Issued Fairness Opinion September 2000</p>	<p>\$73,500,000</p>  <p>Common Stock Offering</p> <p>Co-Manager April 2000</p>	<p>\$187,000,000</p>  <p>Sold to IXL Enterprises</p> <p>Advisor January 2000</p>	<p>\$64,700,000</p>  <p>Initial Public Offering</p> <p>Co-Manager July 1999</p>	<p>Undisclosed</p> <p>Customer Relationship Management Business of</p>  <p>Sold to Science Applications International, Corp.</p> <p>Advisor January 1999</p>
<p>\$42,000,000</p>  <p>Common Stock Offering</p> <p>Co-Manager October 1998</p>	<p>Introduction of TeleTech to CitCorp</p>  <p>Strategic Business Relationship</p> <p>Advisor April 1998</p>	<p>\$76,700,000</p> <p>Condor Technology Solutions, Inc.</p> <p>Initial Public Offering</p> <p>Co-Manager February 1998</p>	<p>\$112,100,000</p> <p>Information Management Resources, Inc.</p> <p>Common Stock Offering</p> <p>Co-Manager November 1997</p>	<p>\$106,500,000</p>  <p>Common Public Offering</p> <p>Co-Manager November 1997</p>	<p>\$165,500,000</p>  <p>Common Stock Offering</p> <p>Co-Manager January 1997</p>	<p>\$110,000,000</p>  <p>Common Stock Offering</p> <p>Co-Manager October 1996</p>
<p>\$112,100,000</p> <p>Trusted Information Systems, Inc.</p> <p>Initial Public Offering</p> <p>Co-Manager July 1996</p>	<p>\$58,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager February 1996</p>	<p>\$75,000,000</p>  <p>Initial Public Offering</p> <p>Co-Manager November 1995</p>	<p>Undisclosed</p> <p>Marketvision, a division of</p>  <p>Sold to Bridge Information Systems</p> <p>Advisor May 1995</p>	<p>\$36,000,000</p> <p>Group Technologies Corporation</p> <p>Initial Public Offering</p> <p>Lead Manager December 1994</p>	<p>\$72,000,000</p> <p>Incom Corporation</p> <p>Common Stock Offering</p> <p>Lead Manager May 1993</p>	<p>\$50,000,000</p>  <p>Secondary Stock Offering</p> <p>Lead Manager April 1993</p>
<p>\$75,000,000</p>  <p>Convertible Debt Offering</p> <p>Lead Manager January 1993</p>	<p>\$29,000,000</p>  <p>Secondary Stock Offering</p> <p>Lead Manager December 1992</p>	<p>\$300,000,000</p>  <p>Convertible Debt Offering</p> <p>Lead Manager October 1992</p>	<p>\$60,000,000</p>  <p>Initial Public Offering</p> <p>Lead Manager June 1992</p>	<p>\$150,000,000</p>  <p>Acquired NYNEX Business Centers</p> <p>Advisor March 1991</p>	<p>\$117,000,000</p>  <p>Acquired a Minority Investment in Policy Management Systems</p> <p>Advisor November 1989</p>	